



OUR FIRM



TRANSIQUE CORPORATE ADVISORS is a boutique Transaction Advisory firm founded by experienced and trusted entrepreneurial professionals.

We strategically focus on "Corporate Transactions" including M&A, Corporate Reorganisation/ Restructuring, Buy-Side, Sell-Side Deals and Corporate Finance (both Equity and Debt) and advise on all Financial, Legal, Tax & Regulatory aspects of Transactions including Valuations, Transaction Structuring and Advisory comprising of Corporate Laws, Securities Laws, Tax Laws, Due Diligence, Legal documentation & drafting of Transaction documents, Deal Negotiations and Fund Advisory, catering to the needs of Indian Businesses, Corporates, MNC's, Start-ups, MSME, Fund Houses and Investors.

Our Founders are Chartered Accountants, Registered Valuers, CFA's, Legal Professionals and Company Secretaries and bring forth a rich corporate consulting experience of more than 18 years each. Our cutting-edge knowledge of Valuations, M&A, Corporate Finance, Tax, Legal and Regulatory aspects coupled with deep understanding of business and vast practical experience of working across the transactional landscape, enables us in providing optimum solutions that help our clients meet their business goals, fulfil Regulatory requirements and also help them operate more efficiently. With our demonstrated experience in Transaction advisory, we can preempt the client's business need and suitably advise on the most viable restructuring approach that may be adapted based on the facts of each case and past precedents.

Our key differentiators are comprehensive transaction - focused approach; competent and passionate professional team having deep understanding of business across Industries; proprietary minimum performance framework including mandatory involvement of Partners and subject matter experts in each client assignments for providing independent, professional, ethical and high-quality advisory services in an efficient and timely manner blending our 'Knowledge and Experience' with commercial acumen.

GenNext Capital, a financial advisory firm, focusing on Corporate Finance (Equity and Debt) and well connected and affiliated with VC Funds and Financial institutions has now joined TRANSIQUE, strengthening our service offerings, credibility and outreach.

We are headquartered at the "Cyber City", Gurugram in the National Capital Region and have our branch office at the "Bandra Kurla Complex", Mumbai and are serving our clients on PAN India basis.





OUR VISION

To be one of the finest **Professional Services** Firm in India, dedicated to keep the interest of our Clients and **People** along with building Trust and Relationships, with complete honesty, transparency and accountability.

OUR MISSION

To act as Transaction Catalyst in all our Client Transactions and to help them from Transaction planning to execution and post execution. To be Value center for our Clients combining our Knowledge, Experience and Commercial acumen. To engage with our Clients, building long lasting Trust and relationships, based on our technical expertise, knowledge sharing and Proprietary Minimum Performance Framework, clearly articulating Value and Risk and helping our clients businesses become stronger. To Raise the bar of Professional Services by offering independent, professional, ethical and high-quality advisory services (and implementation) for our Clients. To build a firm that **attracts**, **develops**, **excites** and values People.

To cater to the needs of **Indian Businesses**, **Corporates**, **MNC's**, **Start-ups**, **MSME**,

Funds Houses and Investors.



OUR SERVICES



M&A/ Transaction Structuring Merger/ Demerger (NCLT Route)

Restructuring For Value Creation

Transaction Advisory

Business/ Asset Transfer Advisory

Strategic Finance Advisory

Transaction Documentation

Deal Negotiations

Tax, Legal & Regulatory

Corporate & Securities Laws Advisory

Due Diligence

> SEBI Advisory & Approvals

Transaction Tax Structuring



VALUATION

"Valuation is neither science nor an art; it is a craft, i.e., a skill that one learns by doing. The more one does it, the better one gets at it"

- Professor Aswath Damodaran, Stern School of Business, New York University

OUR VALUATION SERVICES

- Business Valuation
- Valuation of Brands, Intangible Assets & Intellectual Property
- Valuation of Financial Securities, Instruments & Derivatives
- Valuation of Infrastructure Assets & Specialized Assets
- Merger/Demerger Valuation and Swap Ratio

- Acquisition Valuation
- Purchase Price Allocation
- Impairment Studies for Intangible Assets & Goodwill
- Valuation of ESOPs and Sweat Equity
- Regulatory
 Valuations (for Tax,
 Transfer Pricing,
 Company Law,
 SEBI, RBI etc.)
- Merchant Banker Fairness Opinion

- Valuation under Insolvency & Bankruptcy code (IBC)
- Valuation of Industrial Assets, Plant & Machinery and Real Estate
- Dispute & Litigation Valuation
- Portfolio Valuation (PE/VC/AIF Investors)
- Financial Modeling Services

Transique Valuation Advisors, an IBBI Registered Valuer Entity is a leading, independent and full-service Valuation Firm dedicated to the goal of providing professional, ethical and high-quality Valuation services.

When companies require an independent Valuation driven by a 360-degree approach, they look at Transique Valuation Advisors as we use our proprietary minimum performance framework (MPF) to address the "level of rigour", "depth of analysis" and "extent of investigation" leading to an independent assessment of value.

Valuation of a business, asset or liability is critical for strategic business decisions including M&A, Restructuring, Fund Raising, Investments, internal management decisions, voluntary value assessment, ESOPs and also for applicable Regulatory, Tax or Financial reporting requirements in India including for commercial and legal aspects like Dispute resolution (Litigation and Arbitration). Regulatory valuations include valuations under Companies Act, FEMA, Income Tax, SEBI, Ind-AS including Valuation reports required from IBBI Registered Valuers, Chartered Accountants and SEBI Registered Merchant Bankers (which we undertake through our associated entity) as per the applicable law and regulatory guidance.

Our Founders are well recognized, experienced and trusted professionals and have created a niche with a leadership position in Valuation consulting providing Valuation Advisory Services for business requirements and also for tax, legal & regulatory purposes, for more than 18 years, having provided 2000+ Valuations across 30 Industries and varied clients, both closely held and Listed Companies, Indian and International.

The art of valuation lies in the ability to apply the valuation principles effectively, utilizing a professional judgment. Transique Valuation Advisors have built this insight over years of experience across the spectrum of company life cycles, industries, jurisdictions, varied valuations and also having a deep understanding of regulators' and other stakeholders' requirements and expectations. We work with our clients with a motive to ensure that the stakeholders and also the regulators understand the basis of valuation including the valuation methodologies adopted and the value conclusions.



TRANSACTION ADVISORY

We at Transique Corporate Advisors provide comprehensive transaction support to our clients, from the deal origin to closing and beyond, combining Industry knowledge with fundamental financial expertise and an inhouse Tax, Legal & Regulatory team.

OUR TRANSACTION ADVISORY SERVICES

- Restructuring for Unlocking of Value
- Merger, Demerger, Capital Reduction (NCLT route)
- Cross Border M&A
- Business/Asset Transfer, Slump Sale
- Reorganization of Shareholdings (Holding Company Structures, Externalization of Shareholding etc.)
- Voluntary Winding-up
- Strategic Finance Advisory

We help our clients optimize their transaction strategies and enhance company value by focusing on value drivers and deal breakers that are critical to investment decisions and take their businesses to the next level.

Our Founders and Partners have a diverse and significant track record of working with entrepreneurs, founders, management, CEO's, CFO's and senior professionals of corporates and start-ups, assisting them in their Deal Structuring by identifying and guiding decisions on business growth strategies, strategic alternatives, capital allocation and reorganization that drive stakeholders value. We understand the challenges about Investor Funded Companies including the presence of complex capital structures, liquidation preferences, tag along and drag along rights and other complex matters and their implications to the relative value of different series of preference and equity shares within the capital structure.

We advise our clients in planning, structuring and implementation of transactions including M&A, Restructuring or Reorganisation in conformity with applicable laws/regulations such as Company Law, Income Tax Law (including GAAR), Stamp Duty, FEMA Law, Capital Markets, Securities Laws, Competition Law, Valuations and Accounting (IND-AS). We also advise on evolving regulations such as IBC, ARCs, REIT's, InvIT's, AIF's etc.

For comprehensive implementation, we undertake and assist in Valuation, drafting / reviewing suitable legal and regulatory documentation, seeking appropriate stock exchange approvals (for listed companies), making applications and necessary representations before the NCLT (National Company Law Tribunal), obtaining necessary regulatory approvals (such as from Regional Directors, Registrar of Companies, Official Liquidators, Reserve Bank of India, Income Tax etc.), stamp duty adjudication etc. Our teams even assist in the post-restructuring support.



CORPORATE FINANCE & DEALS

We assist our clients to achieve their strategic objectives by effectively understanding their aspirations in terms of Inorganic growth of their businesses, advise them on the possible M&A synergies and also help them monetize their non-core businesses and Surplus Assets.

OUR CORPORATE FINANCE & DEALS SERVICES

- Corporate Finance
 - Equity finance
 - Structured Debt finance
 - Revenue based finance
 - Acquisition finance
 - External Commercial Borrowings (ECB)
- Corporate Deals
 - Sell Side Advisory
 - Buy Side Advisory
 - Joint Venture Advisory

Corporate Finance

Our corporate finance team assist emerging growth-stage companies, angel-funded startups and companies looking for fundraising with both their equity and debt funding requirements and provide advisory services related to venture capital, private equity, mezzanine and debt funding.

Our Equity fund-raising process for Start-ups involve deep involvement with the founding team and management to understand the business thoroughly and frame the appropriate fundraising strategy.

Our Founders and Partners interact closely with the Venture Capital (VCs) Funds, Private Equity (PE) Funds, High Net Worth Investors (HNIs) etc. on an ongoing basis and have a good understanding of their focus, investment criteria, thesis, philosophy and preferences which help us to facilitate the most appropriate investor-company fit, thus delivering the best value.

On debt side, we advise on raising funds for meeting long term as well as working capital needs from banks and NBFCs for corporate and asset/revenue-based lending, project debt, structured debt, acquisition finance and recapitalizations at optimum ROI and terms.

Our Corporate Finance services includes valuation, preparation/review of a financial models, Teaser/Pitch documents and complete deal support including approaching and discussing the deal with potential investors, Deal Advisory, Deal Structuring, Due Diligence, Deal Negotiation, Tax Advisory, Legal Advisory including Drafting/Review of Transaction Agreements and also Post Deal Support for Companies and Investors.

Corporate Deals

Our dedicated team with corporate deal experience, in-depth industry knowledge and good business relationships of our founders and Partners help our Clients in making right decisions for their growth while we act as their Transaction Catalyst.

Sell-Side Advisory

On the "sell-side", we represent sellers and manage the entire process of selling a company or one of its undertakings.

Buy-Side Advisory

On the "buy-side", we represent buyers in acquiring a target company (including operating company, BSE listed company and NBFC). We also assist in Distress Asset Advisory (IBC route) as there are several investment avenues to participate in distressed assets both at the pre-NCLT (National Company Law Tribunal) and post-NCLT stage.

Pre Deal Advisory

- Developing the appropriate transaction strategy
- Valuation Advisory
- Preparation of Investor Pitch in case of a sell side transaction

Deal Advisory

- Identifying and prioritizing potential Opportunities
- Interacting with and soliciting interest from potential buyers/sellers
- Analyzing offers received from potential buyers/sellers
- Deal Structuring
- Financial Restructuring
- Deal Negotiation
- Tax Advisory
- Arranging acquisition finance, if required by the buyers
- Legal & Regulatory Advisory including Due Diligence and Legal Documentation
- Deal Closing

Post Deal Support

- Purchase Price Allocation of Assets and Liabilities acquired
- Post-Acquisition Integration Advisory



TAX, LEGAL & REGULATORY

Transique Legal Advisors, a Corporate Law Firm through its experienced team, provides in-depth advice, support and guidance to the clients in the field of Corporate & Securities Laws including Company Law, Stock Exchange & SEBI Regulations, Capital Markets, Competition Law (CCI), FEMA, Insolvency Law (IBC), Transaction Documentation, Corporate and Transaction Tax etc.

Our vast experience of working across the transactional landscape helps clients achieve their business objectives in line with the applicable regulations.

OUR TAX, LEGAL & REGULATORY SERVICES

- Corporate Laws & Advisory
- Legal Agreements: Drafting, Documentation & Negotiation
- Securities Laws Advisory
- Capital Market Advisory

- AIF Registration & Advisory
- Due Diligence
- Inbound Investment, Outbound Investment, FEMA Advisory
- Corporate Tax Advisory

Corporate Laws Advisory

With a dedicated team possessing extensive experience in corporate law matters, we provide advisory services on issues relating to Company law and other allied laws and provide assistance in interpretation of regulations and procedural compliance for mergers & acquisitions, amalgamations, joint ventures (including CCI Advisory), IBC advisory, ESOP structuring, winding up of companies etc.

Legal Agreements: Drafting, Documentation & Negotiation

We assist in contract drafting & negotiations to help our clients conclude favourable terms and minimize financial, legal and operational risks by capturing the terms mutually agreed between the parties, to create legally enforceable documents, in critical transactions like Joint Venture, Share Purchase, Asset/Business Purchase, Slump Sales and other commercial contracts. Our team is also well equipped to handle, negotiate and assist in complex Family and Partnership Settlements.

Securities Laws Advisory

We deal extensively in matters related to Securities Laws & provide comprehensive advisory on wide-ranging issues arising from complex NSE/BSE/SEBI regulations including settlements/compounding, adjudications and investigations, representation before SEBI and Stock Exchanges and appeals before SAT.

We also advise Listed Companies, Market Intermediaries, FPIs and HNIs on various legal aspects and undertake end to end advisory relating to Merger, Demerger, Reverse listing procedures and compliances, exemptions, documentations (of codes & policies) and registrations of all categories of Alternate Investment Funds, Foreign Venture Capital Funds and legal investment advisory to Foreign Portfolio Investors (FPIs) and HNIs.

Capital Market Advisory

We assist in Capital Market advisory for listed companies including drafting transaction-specific documentation and obtaining necessary approvals from BSE/NSE/SEBI for corporate actions like merger, demerger, SME IPO, IPO, preferential allotments, bonus issues, QIB placement, right issues, buybacks, offer for sale, open offers, delisting, debt issuance etc.

Due Diligence

We undertake Financial, Tax & Legal Due Diligence for Companies and Investors in a comprehensive and timely manner. In Diligence process, we perform a high-level diagnostic review and identify potential deal-breakers, value leakages and impact on Transaction Valuation by giving detailed risk assessment to our clients.

Inbound Investment, Outbound Investment, FEMA Advisory

We assist in the structuring of foreign companies and advise on their investment strategies (entry, repatriation and exit planning), choosing the right investment structure (greenfield or brownfield), help in obtaining applicable RBI approvals, undertaking Valuation, necessary compliances and documentation.

We also advise on optimum cross border structures based on the Indian laws and the laws of the respective foreign countries, identify Tax implications, review Tax Treaties and applicability of GAAR, advise on choices of instruments for investments (capital mix) and suitable jurisdiction for investment or setting up a business entity.

Corporate Tax Advisory

Our experienced professionals understand the Indian tax environment and provide focused advice on every transaction, whether M&A, Funding & Investment, JVs or any other business or commercial transaction including corporate tax planning, crossborder Structuring, taxation on externalization of shareholding, Transfer Pricing etc.



OUR FOUNDERS



Deepika Vijay Sawhney

Founding Partner & Head: Legal & Regulatory L.L.B., C.S., B.Com

Practice Areas:

- Securities Law Advisory
- Transaction Documentation
- Deal Negotiations
- Due Diligence
- Alternative Investment Funds Advisory and Registrations

Ms. Deepika Vijay Sawhney is an Advocate by Profession and Member of the Delhi High Court Bar Association. She has done bachelor of law and is also a Member of the ICSI.

Deepika was one of the founding team members and the Partner & head of Securities Laws and Legal practice of Corporate Professionals, Advocates & Solicitors, where she served for more than 18 years in advising corporates on varied legal issues.

In course of her Corporate Legal Practice, she has extensively advised big & mid sized corporate houses, listed companies, market intermediaries and participants on complex matters involving Securities Law including Insider Trading, Takeover and Listing regulations, Market Frauds and Manipulations etc. and regularly represents her clients before Stock Exchanges, SEBI and Securities Appellate Tribunal.

She is passionate about Transactions and believes in being a deal maker, finding solutions to the most complex of problems. She has been instrumental in successfully concluding various JV Transactions, Family Settlements, Assets and Business purchases and advising on various aspects of transactions involving negotiations, due diligence and documentation etc.

She is also involved in developing the niche practice of advising Private Equity Funds, Foreign Portfolio Investors, Venture Funds and Alternate Investment Funds on structuring, regulatory and registration aspects.

Her experience also includes due diligence, transaction advisory and Regulatory matters, setting up and advisory on Funds, REITs and InvIT's, etc.

She has worked with a cross-section of Indian and global companies across varied sectors such as Real Estate & Infrastructure, Pharma, Auto, Healthcare, FMCG, IT/ITeS, Financial Services (including Brokers, Mutual Funds, Merchant Bankers, Portfolio Managers, Investment Advisors, etc.)

Deepika is reachable at <u>deepika@transique.</u> in; Mobile: +91 9818316936



Inder Kalra

Founding Partner & Head: Corporate Finance C.A., C.F.A. (AIMR), Registered Valuer (IBBI), B.Com

Practice Areas:

- Startup Fund Raising
- Corporate Finance
- Transaction Advisory
- Valuations

Mr. Inder Kalra is a Member of ICAI and has been a Rank Holder in the CA final exams. He is also a Registered Valuer (IBBI). He has also cleared all three levels of the CFA (AIMR). He has over 18 years of experience in Valuation, Transaction advisory and Corporate finance.

He has spent most of his career across various renowned corporates including Irevna, HSBC and Sistema Group.

During his stint at various corporates, he has gained rich exposure to Equity Research, financial and business modelling, Valuations, Industry research, Corporate Strategy, investment advisory across sectors, During his last Corporate stint at Sistema, Inder was the Additional Director (Strategy) wherein he assisted the Company in designing future growth Strategy and also helped in setting up its investment arm in India. He was also part

of the team which completed the first Merger and acquisition transaction in India in the telecom space (RCOM acquisition of MTS India).

Inder has rich experience in the Telecom domain both across the Wireless and Wireline business. He has in-depth knowledge of telecom technologies including fibre infrastructure. He has worked on various project in the telecom domain including technology migration.

He has gained significant international exposure while dealing with clients and professionals across the globe.

As a founder, he has been successfully running GenNext Capital since 2019, where he has been continuously mentoring startups and SME segment in India on their business strategies and raising finance from Investors through Venture Capital, Private Equity, Family Office, HNI. GenNext Capital is now a venture of Transique, with Inder joining Transique as its Founder.

He is also an active part of various industry forums including the Northern Region Committee on Innovation, Startup & Entrepreneurship of Confederation of India Industry (CII).

Inder is an entrepreneur by heart and has been associated with various startups since his early corporate days.

He has worked with various companies across all major domains including Telecom, Media, IT and with various Startups where he is helping companies/ founders in Health Tech, EdTech, e-commerce, Financial Services, Pharma, Retail, Food Tech, FinTech, Auto Tech etc to define their growth strategy and help them raise funds from VC/PE/Family Offices/ HNIs

Inder is reachable at inder@transique.in; Mobile: +91 9971110675



OUR FOUNDERS



Chander Sawhney

Founding Partner & Head: Valuation & Deals Ex Member: Central Govt (MCA)
Committee on Valuation Standards
F.C.A., F.C.S., Registered Valuer (IBBI), B.Com (H)

Practice Areas:

- Valuations
- Mergers & Acquisitions
- Corporate Finance & Deals

Mr. Chander Sawhney is a Fellow Member of ICAI, a Fellow Member of ICSI and also a Registered Valuer–IBBI. He has over 18 years of Valuation, Transaction advisory and consulting experience.

Mr. Sawhney was the Partner & Head of Valuations & Deals and also part of the India Leadership Team at Corporate Professionals Capital, a SEBI Registered (Cat-I) Merchant Banker for 15 years.

He has worked with many mid to large companies in advising them on various Valuations (Business Asset and Intangible), M&A and Deals including both domestic and cross border transactions.

He has exposure of undertaking 2000+ Valuations including valuations for M&A, Deals and Transactions, Financial Reporting and Regulatory purposes of eminent clients across Industries.

Mr. Sawhney has been at the forefront of the development of the valuation profession in India and has served at prestigious positions as a Member of the Central Government (MCA) Committee under Companies (Registered Valuers and Valuation) Rules, 2017, entrusted with the responsibility to recommend/frame the Indian Valuation Standards and advise on Institutional Framework for Regulation and Development of Valuation Profession in India.

He also acted as the lead Author of 2 unique books on Valuation titled as "Business Valuation in India-beyond the numbers".

He has worked across sectors such as Auto & Auto Components, Capital Goods, Chemicals, Construction Materials, Consumer Durables, e-commerce, FMCG, Financial Services, Healthcare & Pharma, Hotels, Industrial Machinery, IT Software, IT Hardware, Media, Metals and Mining, Paper, Power and Renewable Energy, Real Estate, Retail, Telecom, Textiles, Transportation and Infra etc.

He has addressed several Valuation and M&A conferences and seminars organized by leading Industry and Professional bodies including IBBI, IVSC, ASSOCHAM, PHD, IICA, ICAI, ICSI, VC Circle, i-deals etc. and has also contributed numerous articles, which have been published in leading financial dailies and business magazines.

Mr. Sawhney has gained significant international exposure while dealing with clients and professionals across the globe in connection with their Valuation and Transaction matters.

Chander is reachable at chander@transique. in; Mobile: +91 9810557353

OUR MENTOR



Mark L. Zyla
Managing Director - Zyla Valuation Advisors
LLC
Chairman, Standards Review Board:

International Valuation Standards

CPA/ABV, CFA, ASA

Council (IVSC)

Mr. Mark Zyla is the Managing Director at Zyla Valuation Advisors LLC, an Atlanta, Georgia based valuation and dispute analysis firm. Mark enjoys assisting his clients with solving complex valuation issues. Additionally, he is active within the valuation profession. He is currently chairing the Standards Review Board of the **International Valuation Standards Council** (IVSC) which sets valuation standards worldwide. He was the primary author of the education program of the AICPA and the Royal Institute of Chartered Surveyors for the Certified in Entity and Intangible Asset (CEIV) credential, certifying valuation professionals in valuation for financial reporting purposes.

Mark recently served on the AICPA's Forensic and Valuation Services Executive Committee. Mark is a member of the Business Valuations Committee of the ASA where he also serves as a member of the Business Valuation Standards and Technical Issues subcommittees. Mark is on the Advisory Council of the Master of Science in Finance program at the University of Texas at Austin. In 2013, Mark was inducted into the AICPA Business Valuation Hall of Fame.

Mark is a frequent presenter and author on valuation issues. He has served on the faculty of the Federal Judicial Center and the National Judicial College teaching business valuation concepts to judges. Mark is author of Fair Value Measurement: Practical Guidance and Implementation 3rd ed. published by John Wiley & Sons, Inc. (2020). Mark is also the author of the course, "Fair Value Accounting: A Critical New Skill for All CPAs" published by the AICPA. Mark is also co-author of several portfolios related to Fair Value Measurement published by Bloomberg BNA.

Mark received a BBA degree in Finance from the University of Texas at Austin and an MBA degree with a concentration in Finance from Georgia State University. Mark also completed the Mergers and Acquisitions Program at the Aresty Institute of The Wharton School of the University of Pennsylvania and the Valuation Program at the Graduate School of Business at Harvard University. He is a Certified Public Accountant, Accredited in Business Valuation ("CPA/ABV"), Certified in Financial Forensics ("CFF") by the American **Institute of Certified Public Accountants** ("AICPA"), a Chartered Financial Analyst ("CFA"), and an Accredited Senior Appraiser with the American Society of Appraisers certified in Business Valuation ("ASA").



OUR PARTNERS & HEADS







K.R. Viswanarayan Head - Mumbai Office C.A., C.S., B.Com (H)

Practice Areas:

- Legal & Corporate Affairs
- Capital Markets Advisory
- Transaction Advisory

Mr. Viswanarayan brings in a wide-range of expertise and experience of more than 35 years in the areas of corporate legal, finance, taxation, M&A, capital markets and transactions advisory.

He has earlier worked at top management positions at prestigious companies including IndiaFirst Life Insurance, Times of India, DSP Merrill Lynch Mutual Fund and Birla Sun Life Mutual Fund.

He has also worked in sectorspecific venture funds at firms including JPMorgan, Urban Infrastructure and LIC HFL AMC.

During the early stages of career, he was among the few professionals trained at Merrill Lynch, Princeton, and JP Morgan, New York, in the USA, to develop proficiency critical to delivering in line with developments in the economy.

Kamal Kumar Agrawal Partner - Corporate Finance F.C.A., B.Com (H)

Practice Areas:

- Corporate Finance
- Restructuring & Revival
- Corporate Deals

Mr. Kamal Kumar Agrawal specializes in Corporate Finance, Project Funding, Deals and Restructuring & revival matters including IBC deals, restructuring and transactions.

He has good relationships with the Banks and financial institutions and also his numerous clients whom he has served successfully during his professional practice of more than 25 years.

He has clients from varied fields of Tax, Audits, Consulting across most of the industries. Lately, he has also executed many projects including establishment of Townships, School, Industries, Five Star Hotels & Trading Houses etc.

He serve his clients not only as a trusted advisor but also as a valuable friend. He also has a considerable interest in the development of new Entrepreneurial Business.

Rahul Dhawan Head - Corporate Affairs L.L.B., F.C.S., B.Com (H)

Practice Areas:

- Corporate Laws Advisory
- Legal Documentation
- Due Diligence

Mr. Rahul Dhawan is a Member of Bar Council of Delhi and holds an experience of more than 15 years in Corporate Laws, Secretarial matters, FEMA, PMLA and Labour Laws.

Rahul was a Joint Partner at Laxshmikumaran & Sridharan in his last serving role post which he started his independent Law practice in 2018.

Rahul has advised various clients in their Joint Venture and Acquisition transactions in India including entry-level strategy, conducting Legal Due Diligence; drafting and finalization of Transaction Agreements and also rendering assistance in post-investment Regulatory, Company Law, Secretarial Compliances & IBC matters.

He has served clients in sectors such as e-commerce, retail trading, real estate, infrastructure etc.







Sanjeev KumarPartner – Management
Consulting
F.C.A., A.C.S., M.Com

Practice Areas:

- Management Consulting
- Strategic Planning
- Wealth Creation

Mr. Sanjeev Kumar has over 20 years of experience in handling more than 1000 assignments, enabling domestic firms, companies, promoters, MNC's and HNI's take right investment decisions leading to their financial growth.

He has valuable experience in Strategic Financial, Wealth creation & Business advisory, Management consultancy, Family settlements, Assets and Business Purchase, Negotiations, Due - Diligence Studies, Direct and Indirect taxation, FEMA advisory etc.

His clients include many mid size entities and HNI's whom he has helped overcome their complex problems through powerful ideas, research and innovation. He has got inclined in management consulting, transaction advisory and strategy works and is helping his clients in value maximization and HNI Financing.

Ritu Sarin Partner – Tax C.A., Registered Valuer (IBBI), L.L.B, B.Com (H)

Practice Areas:

- Corporate Tax
- Valuations
- Transactions Advisory

Ms. Ritu Sarin is having more than 15 years of post-qualification experience in Corporate and Transaction Tax, Transfer Pricing, International Tax, Transaction Advisory and Valuation matters.

Ritu brings rich professional and industry experience with her in her previous stints at Fox Mandal Little and Deloitte Haskins & Sells where she handled various large corporates and International clients including Tyco International Limited, Uralmash, Eclypsis, Lieca Geosystems, ZTE Corporation (China) & Helix International, DuPont, Nestle, Xerox, Alcoa International, Ericsson & Harley Davidson etc.

Ritu has also been performing Business Valuations as an IBBI Registered Valuer and is on the Board of Transique Valuation Advisors Pvt. Ltd., an IBBI Registered Valuer Entity.

Rajesh Malhotra Partner – Corporate Finance F.C.A., B.Com (H)

Practice Areas:

- Corporate Finance
- Corporate Deals
- Transaction Advisory

Mr. Rajesh Malhotra is a strategic team leader with over 40 years of varied experience in Tax, Audits, Consulting, Corporate Finance (Debt Funding) and Deals.

He is a senior partner at a reputed Chartered Accountant firm at New Delhi and has served numerous clients in his long and fulfilling Professional journey.

He has worked with numerous Indian and multinational companies in various sectors, such as Auto & auto components, FMCG, Telecom, Capital Goods, Consumer Durables, Healthcare, Hotels, Metals and Mining, Paper, Energy, Real Estate and Infra etc.

He now focuses on Corporate Deals & Transactions and has sound relationships with banks and financial institutions.



OUR SELECT CLIENTS













ASIAN HOTELS (WEST)









































































































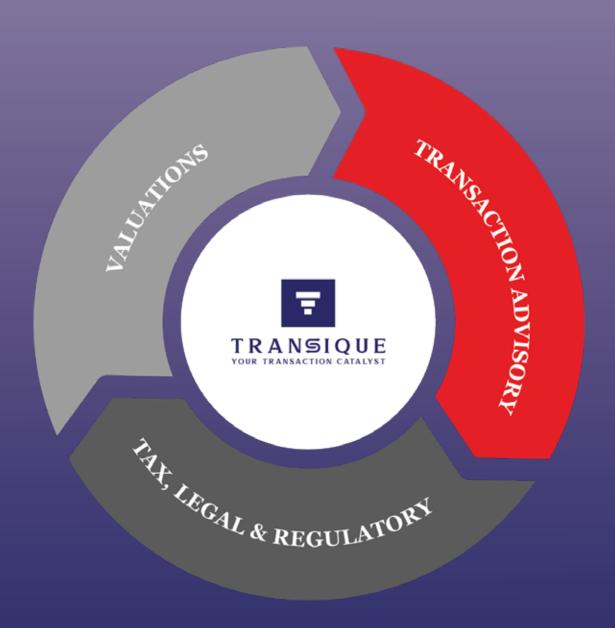












GURUGRAM

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